## Michael L. Fitzgerald Treasurer of State Capitol Building Des Moines, IA 50319-0005



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January 28, 2016

In accordance with Iowa Code section 12.38, I respectfully submit to you the Linked Investments for Tomorrow (LIFT) Annual Report. The attached report displays all linked investments outstanding as of December 31, 2015.

The Small Business LIFT Program injects capital into small businesses owned and operated by Iowa residents. One-half of the money allocated to the program is available for qualifying small businesses, which are 51 percent or more owned, operated, and actively managed by one or more women, minority persons, or persons with disabilities.

The state treasury works with Iowa financial institutions to offer low interest LIFT loans to Iowa small businesses. A small business contacts its local financial institution and completes the normal lending process. Then the financial institution can apply (on behalf of the small business) for the LIFT program. If approved, the state treasury purchases a certificate of deposit from the financial institution, and the financial institution uses the funds to make the loan to the small business. By statute, the term of each certificate of deposit cannot exceed one year, but may be renewed on an annual basis for a total term not to exceed five years. The lending financial institution pays the state three percent below the current one-year US Treasury for each certificate of deposit, but no less than one percent. The lending financial institution, in turn, may charge the borrower up to, but no more than, four percent above the rate paid to the state.

In 2015, the LIFT program made linked investments of \$1,018,270.00 to fifteen borrowers. Seven of these linked investments were to qualifying small businesses 51% or more owned, operated, and actively managed by one or more women, minority persons, or persons with disabilities. Normally, foregone interest occurs because LIFT investments earn less than the earnings rate of the state's general fund. However, because of the low interest rate environment this year, interest rates on general fund investments were below 1.00% (the minimum interest rate earned on an outstanding LIFT CD). This meant that the treasury did not have foregone interest. Instead, LIFT contributed an extra \$29,247.47 in earnings for the state's general fund.

Please feel free to contact Jina Bresson at 515-281-8478 if you have any questions or comments regarding this report or the Linked Investments for Tomorrow Program.

Respectfully Yours,

Michael L. Fitzgerald Treasurer of State

Michael L. Fitzgeral

## **PROGRAM TOTALS BY COUNTY**

Business/Owners	CD#	City	Program	Remaining	Lender	City	Contact	Phone		
Carroll County										
Blum Physical Therapy Inc. Jamie Blum Jeff Blum	620	Manning	Female	\$84,850.00	Templeton Savings Bank	Templeton	Kevin Boyle	(712) 655 - 3541		
Total for Carroll Cou	nty (1 B	orrowers)						\$84,850.00		
Cedar County	Cedar County									
Beautiful Land Products of Iowa LLC Michael D. Thompson	651	West Branch		\$75,264.14	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042		
<b>Total for Cedar Cour</b>	nty (1 Bo	orrowers)						\$75,264.14		
Chickasaw County										
Mary Beth Kamrath- Ovel, CPA, PC Mary Beth Kamrath-Ovel	622	New Hampton	Female	\$30,776.29	Security State Bank	New Hampton	Kathleen Beckman	(641) 394 - 3021		
Total for Chickasaw	County	(1 Borrowers)						\$30,776.29		
Clayton County	,	(	<u>'</u>					<b>+</b>		
Pampered Pets  Jill Herman	625	Guttenberg	Female	\$1,584.60	People's State Bank	Guttenberg	Dale Linderbaum	(563) 252 - 2211		
The After Party  Erin Bries  Alex Finch	642	Holy Cross	Female	\$7,430.38	People's State Bank	Guttenberg	Amy Tway	(563) 252 - 2211		
Total for Clayton Co	untv (2 l	Borrowers)						\$9,014.98		
Delaware County								<b>,</b> , , , , , , , , , , , , , , , , , ,		
Cutting Edge Salon Sarah A. Kleis	640	Colesburg	Female	\$31,996.43	Farmers Savings Bank	colesburg	tom klaus	(563) 856 - 2525		
Total for Delaware C	ounty (1	Borrowers)			Dalik			\$31,996.43		
Ida County	ounty (	Bon onere,						ψο 1,000.40		
Evans Accounting, LLC Tlish Evans	600	Holstein	Female	\$7,300.00	Heritage Bank, NA	Holstein	Rita Frahm	(712) 368 - 4316		
Total for Ida County	(1 Borro	owers)						\$7,300.00		
Iowa County	•	,						. ,		
Harlyn Bolkema Harlyn Bolkema	605	Boyden		\$23,420.70	American State Bank	Sioux Center	Eric Haveman	(712) 439 - 2929		
Christopher A. Stransky Christopher A. Stransky	1658	Riverside		\$23,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042		
Maureen Pruisner CPA, PLC Maureen Pruisner	2661	Cedar Falls	Female	\$90,000.00	Lincoln Savings Bank	Reinbeck	Chris Frischmeyer	(319) 788 - 6441		
Total for Iowa Count	v (3 Bor	rowers)			Julik			\$136,420.70		
Johnson County	, (5 = 5)							Ţ , . <b></b>		
Don's Lock & Safe, LLC Brian E. Lough	2664	Iowa City		\$85,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042		

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MahnaMahna Inc  Adam Melchert	1659	Iowa City		\$86,525.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Drew Murphy Strength & Fitness LLC Andrew L. Murphy	653	Tiffin		\$7,310.22	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Christopher Grebner DBA Spoon & Fork / Farmer's Table Christopher Grebner	1655	Iowa City		\$72,374.60	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Total Health Chiropractic LLC Dillon Hammes	639	Coralville		\$51,763.29	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Drain Rite Plumbing & Drain Inc Landon Driscoll	643	Iowa City		\$130,421.54	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Heritage Land Stewards LLC Carter Johnson	644	Coralville		\$62,281.29	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
4DOTS LLC dba Wig & Pen East Stacey Johnson David Baker William Johnson Thomas Johnson	634	Iowa City		\$78,583.66	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Townsend Petroleum Inc. Thomas M. Townsend	604	Iowa City		\$52,769.49	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Ponds Iowa LLC Joshua R. Schonhorst	627	Iowa City		\$25,290.88	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Christian Hogan dba Chris Hogan Auto Repair Christian M. Hogan Renee M. Hogan	618	Iowa City		\$10,898.58	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Gahn Stump Removal, LLC Neil P. Gahn	2662	Iowa City		\$46,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Chrisian Borgwardt dba CB Engineering Christian Borgwardt	1657	Iowa City		\$56,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Kelly Chiropractic PLLC Dr. Grace A. Kelly	576	Coralville	Female	\$5,382.44	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
D & R Pest Control LLC Angela Gray Tony Gray	630	Iowa City	Female	\$108,903.48	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
CVO Fitness Studio Inc dba Max Effect	635	Iowa City	Female	\$121,594.48	Hills Bank and Trust	Hills	Carol Mills	(319) 679 - 5042

Carrie Van Orden					Company			
Anna Chung DDS PC Anna Chung Choe	638	Coralville	Female	\$200,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Triumph Today Coaching LLC	1656	Iowa City	Female	\$25,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Mandi E Kowal					Company			
PRN Professional Services Inc <i>Kathleen</i> <i>Reynold</i> s	649	Iowa City	Female	\$59,899.32	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Samantra Yoga Studio LLC Samantha Myers	647	North Liberty	Female	\$45,265.65	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Mother and Child Midwifery Kathleen McCormick Devine	2663	Coralville	Female	\$37,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Architectural Metal Folding Inc Emily Henning Marcus	1664	North Liberty	Female	\$183,857.19	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Number 1 Auto LLC  Rafat A. Alawneh	648	Iowa City	Minority	\$56,247.35	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Taft CRG LLC dba Blue Sky Carpet Care Christopher R. Garcia	645	Iowa City	Minority	\$50,116.25	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Total for Johnson Co	ounty (2	4 Borrowers)						\$1,658,484.7
Linn County								
Brett Rickard DBA Rickard Sign & Design <i>Brett Rickard</i>	646	Lisbon		\$24,285.47	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Ceramic Tile Concepts Inc Steven S. Fisher	652	Ely		\$14,149.64	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Ascension Inc Jason Hauschild	595	Hiawatha		\$8,434.02	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Midwest Curb Grinding LLC <i>Dustin D. Lee</i>	548	Cedar Rapids		\$19,016.27	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
M&K Dust Control Inc <i>Myron L. Meyer</i> <i>Michele L.</i> Grudzinski	542	Mt Vernon		\$8,670.51	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 · 5042
GLP Enterprises Inc Gary Petrick	2665	Fairfax		\$29,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Jim Cox DDS, PC  James F. Cox	2666	Cedar Rapids		\$75,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Sarah Gustason Sarah Gustason	543	Marion	Female	\$4,419.24	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042

556	Marion	Female	\$33,562.42	Hills Bank and Trust	Hills	Carol Mills	(319) 679 -
			<b>,</b>	Company			5042
1663	Hiawatha	Female	\$3,500.00	Hills Bank and Trust	Hills	Carol Mills	(319) 679 - 5042
1662	Cedar Rapids	Female	\$5,045.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
637	Cedar Rapids	Female	\$50,080.39	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
v (12 Bo	rrowers			Company			\$275,162.96
y (12 B0	iloweis)						φ273,102.90
							(-15) 1-5
628	Inwood		\$170,575.00	American State Bank	Sioux Center	Rachel Schreurs	(712) 473 - 2250
574	Inwood	Female	\$174,655.69	American State Bank	Sioux Center	Rachel Schreurs	(712) 473 - 2250
v (2 Bo	rrowers)						\$345,230.69
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478	Sibley	Female	\$0.00	Sibley State Bank	Sibley	Brad Meester	(712) 754 - 2561
untv (1	Borrowers)						\$0.00
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583	Le Mars		\$171,336.52	American State Bank	Sioux Center	Marcia Raman	(712) 722 - 4846
ounty (	1 Borrowers)						\$171,336.52
(	,,						<b>*</b> * * * * * * * * * * * * * * * * * *
629	Ankeny		\$129,651.35	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
v (1 Bor	rowers)						\$129,651.35
, (, , , , , ,	<b>.</b>						
636	Hull		\$86,543.12	American State Bank	Sioux Center	Marcia Raman	(712) 722 - 4846
(1 Borr	owers)						\$86,543.12
623	Hull		\$183,500.00	American State Bank	Sioux Center	Eric Haveman	(712) 439 - 2929
608	Sioux Center		\$185,196.77	American State Bank	Sioux Center	Marcia Raman	(712) 722 - 4846
	1663 1662 637 y (12 Bo 628 574 478 478 478 478 478 478 629 y (1 Borr 636	1663 Hiawatha  1662 Cedar Rapids  637 Cedar Rapids  y (12 Borrowers)  628 Inwood  574 Inwood  478 Sibley  unty (1 Borrowers)  583 Le Mars  ounty (1 Borrowers)  629 Ankeny  y (1 Borrowers)  636 Hull  (1 Borrowers)  623 Hull  Sioux	1663 Hiawatha Female  1662 Cedar Rapids Female  637 Cedar Rapids Female  (12 Borrowers)  628 Inwood  574 Inwood Female  (2 Borrowers)  478 Sibley Female  unty (1 Borrowers)  583 Le Mars  county (1 Borrowers)  629 Ankeny  (1 Borrowers)  636 Hull  (1 Borrowers)  623 Hull  608 Sioux	1663 Hiawatha Female \$3,500.00  1662 Cedar Rapids Female \$5,045.00  637 Cedar Rapids Female \$50,080.39  y (12 Borrowers)  628 Inwood \$170,575.00  574 Inwood Female \$174,655.69  y (2 Borrowers)  478 Sibley Female \$0.00  unty (1 Borrowers)  583 Le Mars \$171,336.52  ounty (1 Borrowers)  629 Ankeny \$129,651.35  y (1 Borrowers)  478 Sibley \$129,651.35  y (1 Borrowers)  636 Hull \$86,543.12	S56   Marion   Female   \$33,562.42   and Trust Company	Sibley   Female   \$33,562.42   and Trust   Company   Hills	556         Marion         Female         \$33,562.42         and Trust Company         Hills         Carol Mills           1663         Hiawatha         Female         \$3,500.00         Hills Bank and Trust Company         Hills         Carol Mills           1662         Cedar Rapids         Female         \$5,045.00         Hills Bank and Trust Company         Carol Mills           7 (12 Borrowers)         Inwood         \$170,575.00         American State Bank Center         Sioux Center         Rachel Schreurs           574         Inwood         Female         \$174,655.69         American State Bank Center         Sibley Brad Meester           478         Sibley         Female         \$0.00         Sibley State Bank Center         Sibley Meester           478         Sibley         Female         \$171,336.52         American State Bank Center         Marcia Raman           583         Le Mars         \$171,336.52         American State Bank Center         Carol Mills Company           629         Ankeny         \$129,651.35         Hills Bank and Trust Company         Hills Carol Mills Center           636         Hull         \$86,543.12         American

Harlyn Bolkema Harlyn Bolkema	610	Boyden		\$13,420.00	American State Bank	Sioux Center	Eric Haveman	(712) 439 - 2929
Chris Winter Eric Haveman	539	Sheldon		\$200,000.00	American State Bank	Sioux Center	Eric Haveman	(712) 439 - 2929
Joel Vander Waal  Joel Vander Waal	541	Sioux Center		\$200,000.00	American State Bank	Sioux Center	Marcia Raman	(712) 722 - 4846
Leland Kaster Leland Kaster Jana Kaster	538	Hull		\$48,390.00	American State Bank	Sioux Center	Eric Haveman	(712) 439 - 2929
Jonathan Van Der Waal Jonathan Van Der Waal	550	Boyden		\$80,321.63	American State Bank	Sioux Center	Marcia Raman	(712) 722 - 4846
Craig Heynen Craig Heynen	547	Sioux Center		\$50,000.00	American State Bank	Sioux Center	Marcia Raman	(712) 722 - 4846
Harlyn Bolkema Harlyn Bolkema Linda Bolkema	575	Boyden		\$7,340.00	American State Bank	Sioux Center	Eric Haveman	(712) 439 - 2929
Gary Westra Gary Westra Jeralyn Westra	563	Hull		\$199,549.00	American State Bank	Sioux Center	Eric Haveman	(712) 439 - 2929
Michael Driesen  Michael Driesen	559	Hull		\$12,733.99	American State Bank	Sioux Center	Eric Haveman	(712) 439 - 2929
Total for Sioux Coun	ty (11 B	orrowers)						1,180,451.39
Story County								
Miss Meyer's, LLC Kinsey D. Meyer	650	Ames	Female	\$44,410.82	State Bank	Spencer	Robert Goeken	(712) 834 - 2221
Total for Story Coun	ty (1 Bo	rrowers)						\$44,410.82
Van Buren County								
Michelle Jean Marie Pinney Burgmeier d/b/a The Village Vet Michelle J.M. Pinney Burgmeier Joseph P Burgmeier	1661	Birmingham	Female	\$200,000.00	Pilot Grove Savings Bank	Pilot Grove	Jeff James	(319) 469 - 3951
Total for Van Buren	County	(1 Borrowers)						\$200,000.00
Washington County								
Benjamin C Gingerich Benjamin C Gingerich	1660	Kalona		\$66,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 - 5042
Total for Washington	County	y (1 Borrowers	s)					\$66,000.00
Webster County								
Heather A. Fisher d/b/a Kids Palace Childcare Heather A. Fisher	578	Gowrie	Female	\$133,548.43	Heartland Bank	Somers	Kirk Warnke	(515) 467 - 5561
Total for Webster Co	unty (1	Borrowers)						\$133,548.43
	anty (1	Dollowers)						
Grand Total \$4,666,442.53								

## **NEW CDS IN 2015**

Business Name/Owner	CD#	City	Principal	Bank Name	
Triumph Today Coaching LLC  Mandi E Kowal	1656	Iowa City	\$25,000.00	Hills Bank and Trust Company	- Female
Chrisian Borgwardt dba CB Engineering Christian Borgwardt	1657	Iowa City	\$56,000.00	Hills Bank and Trust Company	
Christopher A. Stransky  Christopher A. Stransky	1658	Riverside	\$23,000.00	Hills Bank and Trust Company	
MahnaMahna Inc  Adam Melchert	1659	Iowa City	\$86,525.00	Hills Bank and Trust Company	
Benjamin C Gingerich  Benjamin C Gingerich	1660	Kalona	\$66,000.00	Hills Bank and Trust Company	
Michelle Jean Marie Pinney Burgmeier d/b/a The Village Vet Michelle J.M. Pinney Burgmeier Joseph P Burgmeier	1661	Birmingham	\$200,000.00	Pilot Grove Savings Bank	Female
Hands in Harmony Inc Wahneta Dimmer	1662	Cedar Rapids	\$5,045.00	Hills Bank and Trust Company	Female
Anne K. Wilson Law Office, PLLC Anne K. Wilson	1663	Hiawatha	\$3,500.00	Hills Bank and Trust Company	Female
Architectural Metal Folding Inc Emily Henning Marcus	1664	North Liberty	\$191,200.00	Hills Bank and Trust Company	Female
Maureen Pruisner CPA, PLC Maureen Pruisner	2661	Cedar Falls	\$90,000.00	Lincoln Savings Bank	Female
Gahn Stump Removal, LLC Neil P. Gahn	2662	Iowa City	\$46,000.00	Hills Bank and Trust Company	
Mother and Child Midwifery  Kathleen McCormick  Devine	2663	Coralville	\$37,000.00	Hills Bank and Trust Company	Female
Don's Lock & Safe, LLC  Brian E. Lough	2664	Iowa City	\$85,000.00	Hills Bank and Trust Company	
GLP Enterprises Inc  Gary Petrick	2665	Fairfax	\$29,000.00	Hills Bank and Trust Company	
Jim Cox DDS, PC  James F. Cox	2666	Cedar Rapids	\$75,000.00	Hills Bank and Trust Company	

TOTAL \$1,018,270.00